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Figures have been prepared in accordance with International Financial Reporting Standards ("IFRS"). Management has accounted for the effects of inflation adjustment adopted by Resolution 777/18 of the Comisión Nacional de Valores ("CNV"), which establishes that restatement for inflation must be applied to the annual financial statements, for intermediate and special periods ended as of December 31, 2018 inclusive. Accordingly, the reported figures corresponding to FY20 include the effects of the adoption of inflationary accounting in accordance with IAS 29. In addition, in order to facilitate the understanding and analysis of the earnings evolution by its users, additional figures of the income statements are included, which are non-restated for inflation and which were used as the base for the information presented in constant pesos.

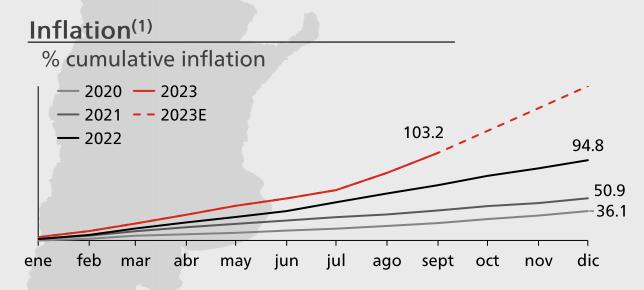
Income Statement & Operating Results

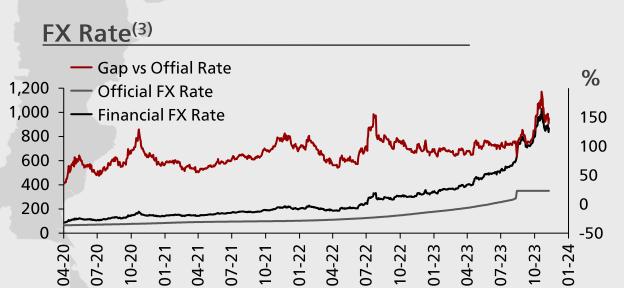
**Financial Debt** 

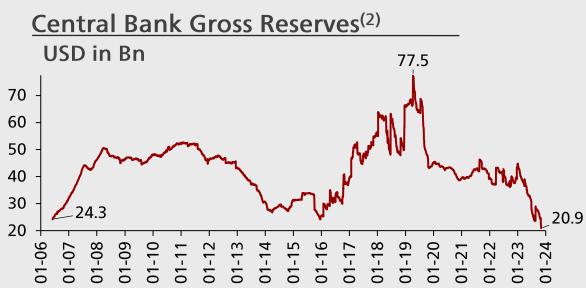
# Macroeconomic Environment



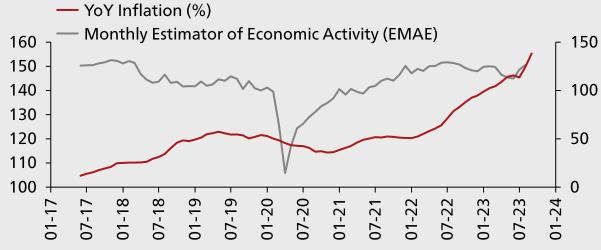
#### Key Indicators











(1) Source: INDEC

(2) Source: BCRA

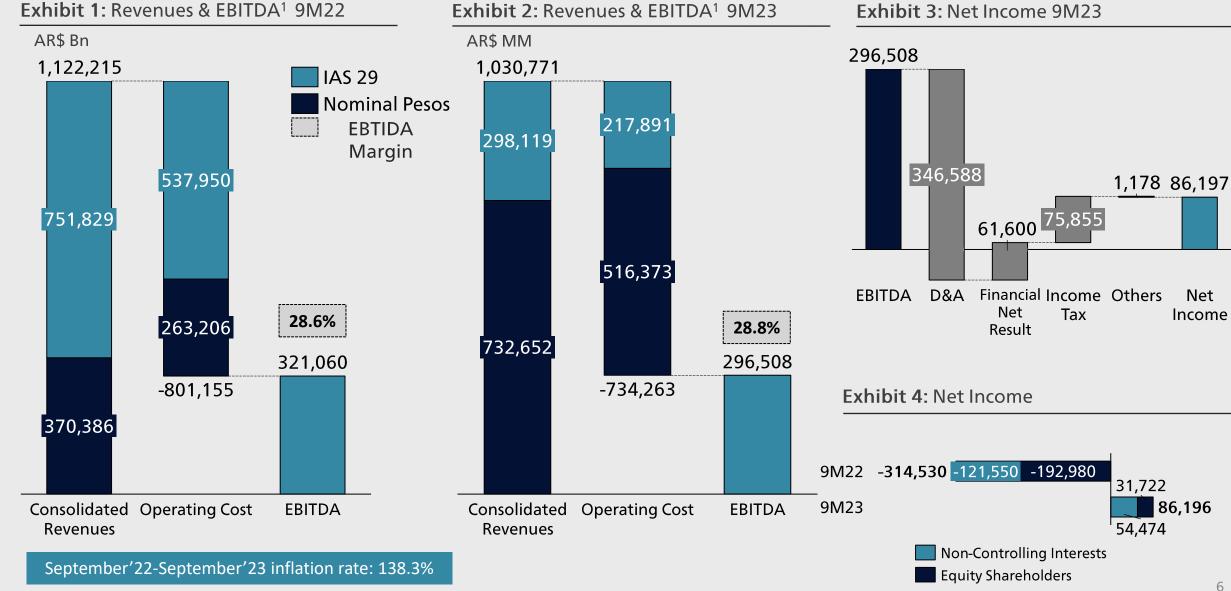
### **Income Statement & Operating Results**

**Financial Debt** 

# Results - November 13th, 3 Q 2 3

#### **Income Statement** 9M23 & 9M22

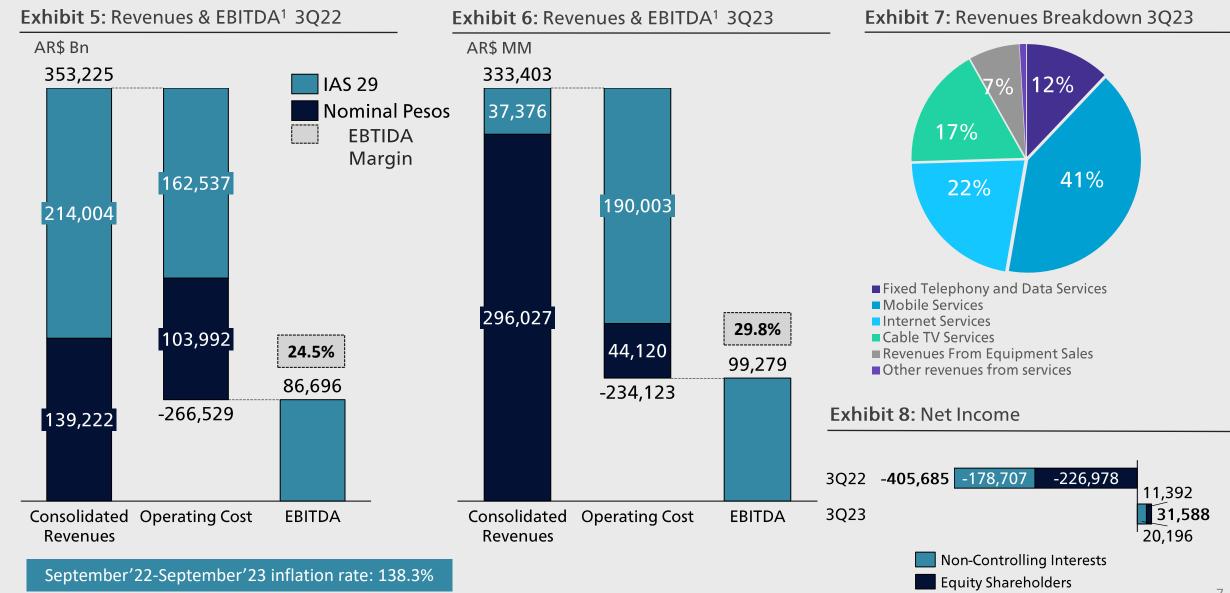




# M & 3Q23 Results - November 13th, 202

# Income Statement



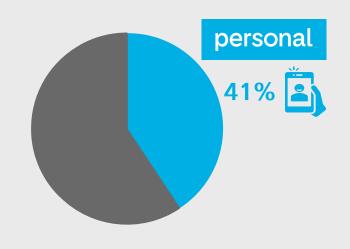


# M & 3Q23 Results - November 13<sup>th</sup>, 202

#### Revenue Breakdown & KPI

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#### Mobile services



AR\$ Bn

144,402

135,631

16,155

19,476

19,476

3Q23

Exhibit 10: Mobile Personal (1)

ARPU in AR\$ and churn (%)

2.4%

1.8%

2,232

2,061

3Q22

3Q23

Exhibit 11: Mobile Personal Clients (1)

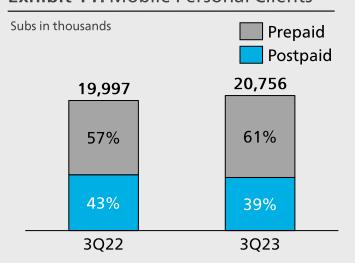


Exhibit 12: Mobile Data Usage

GBOU/Month

3Q22

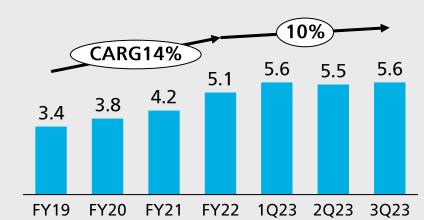
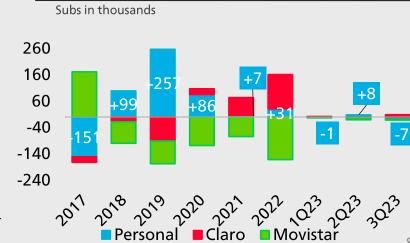


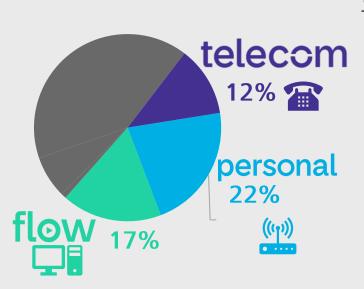
Exhibit 13: Mobile Portability Net Additions

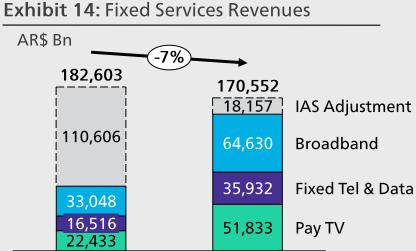


## Revenue Breakdown & KPI



#### Fixed services

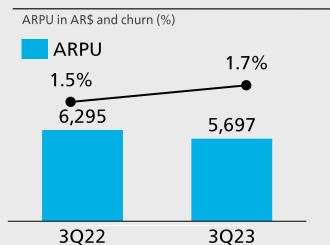




# 4,218 4,091 16% 54% 84% 46% 3Q22 3Q23 3Q22 3Q23 BB Subs < 100Mbs > 100Mbs Exhibit 18: Pay TV ARPU and Churn

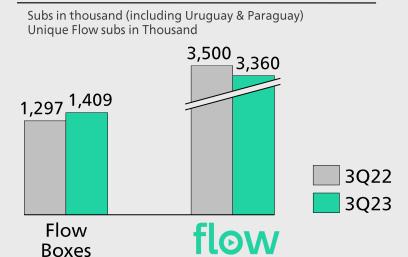
Exhibit 15: Broadband Subs and BB Speed

Exhibit 16: BB ARPU and Churn

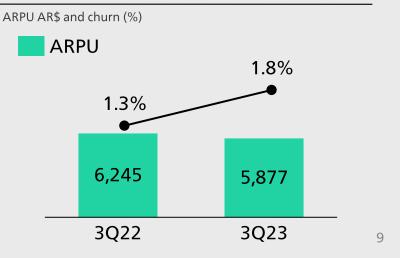




3Q22



3Q23



#### Price Increases as 2023

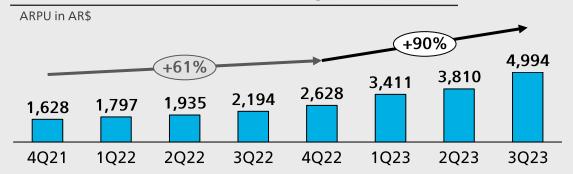




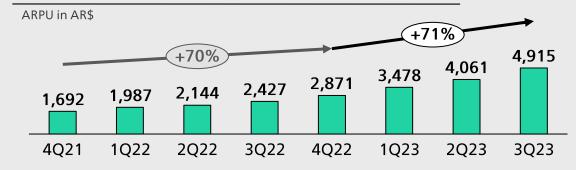


+8 % /12% Oct +7.7%/17% Nov **FLOW Pay TV +15% Oct** +19% Nov

#### **Exhibit 19:** BB ARPU in Historical Figures



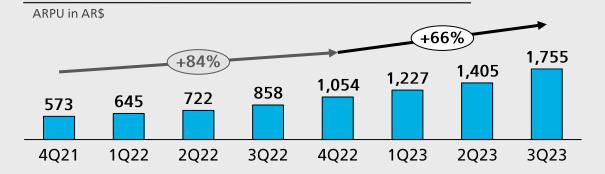
#### **Exhibit 20:** Pay TV ARPU in Historical Figures



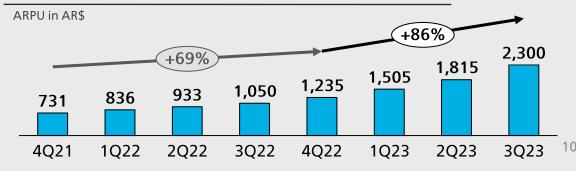
# personal + 15% Oct + 19% Nov

# personal +15% Oct +19% Nov

#### **Exhibit 21:** Mobile ARPU in Historical Figures



#### **Exhibit 22:** Fixed Telephony ARPU in Historical Figures



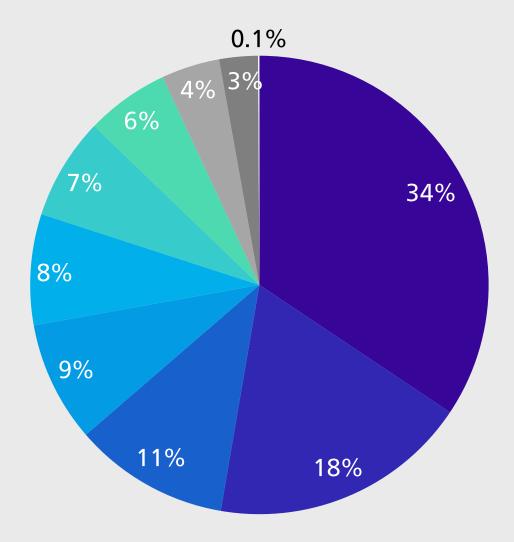
# Income Statement 3Q23 Expenses Breakdown

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Exhibit 23: 3Q23 Expenses Breakdown

% yoy, AR\$ MM

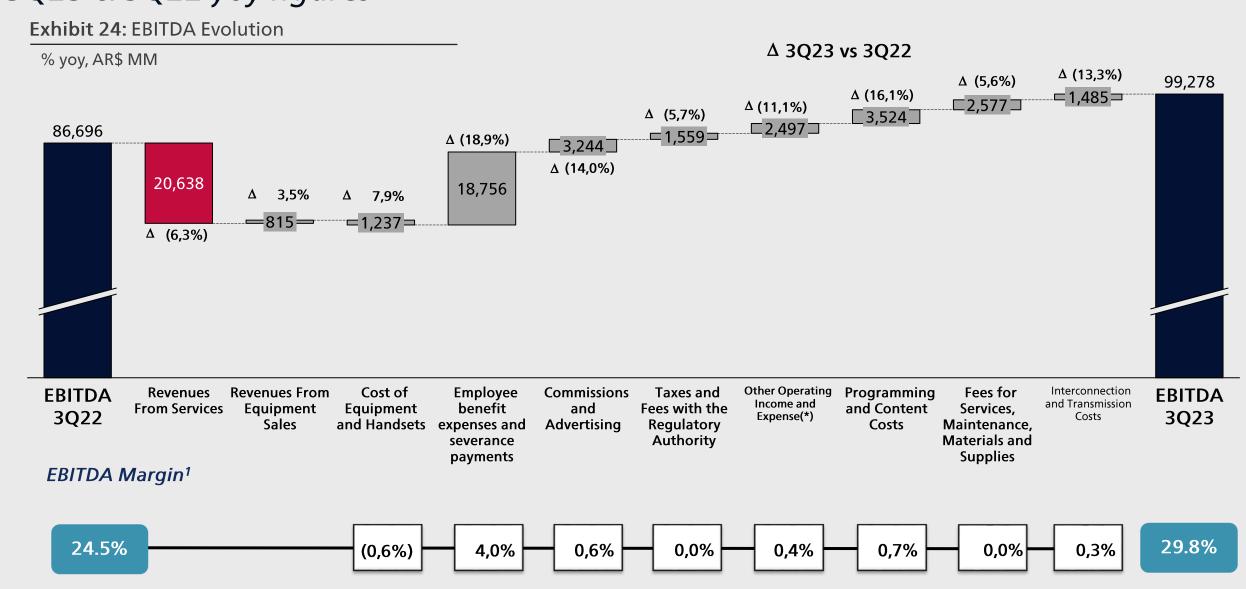
- Employee benefit expenses and severance payments
- Fees for Services, Maintenance, Materials and Supplies
- Taxes and Fees with the Regulatory Authority
- Commissions and Advertising
- Programming and Content Costs
- Cost of Equipment and Handsets
- Other Operating Income and Expense



# 9M & 3Q23 Results - November 13th, 2023

# Income Statement 3Q23 & 3Q22 yoy figures

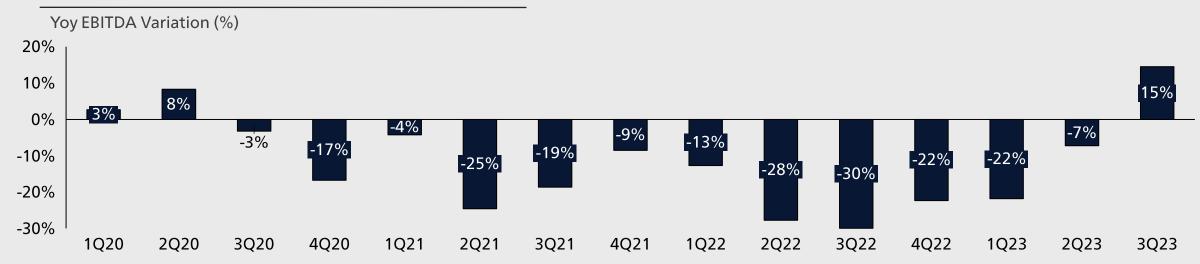




#### Income Statement Quarterly yoy figures







#### **Exhibit 26:** EBITDA Margin Evolution

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EBITDA Margin and interannual p.p. difference



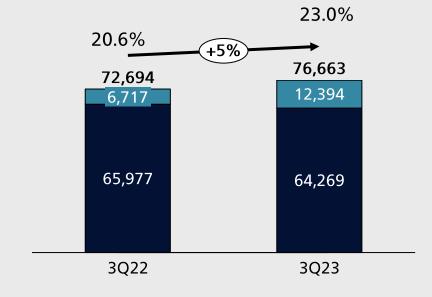
#### Capex 3Q23 & 3Q22 yoy figures



#### **Exhibit 27:** Investments

AR\$ Bn & % over Total Revenues

Rights of Use from leases PP&E and intangible assets





46 new sites were deployed, 382 sites were upgraded.



8,843 FTTH blocks were added.



Upstream capacity of the HFC network increased by 603 blocks



20 new 5G DSS sites were deployed, with connection speeds up to 15Gbps



We have acquired 5G spectrum: 100 MHz in the 3.5 GHz band.

Income Statement & Operating Results

**Financial Debt** 

# & 3Q23 Results - November 13th, 202

### **CVH Consolidated Financial Debt**



Exhibit 28: CVH Consolidated Debt Profile as of September 30, 2023

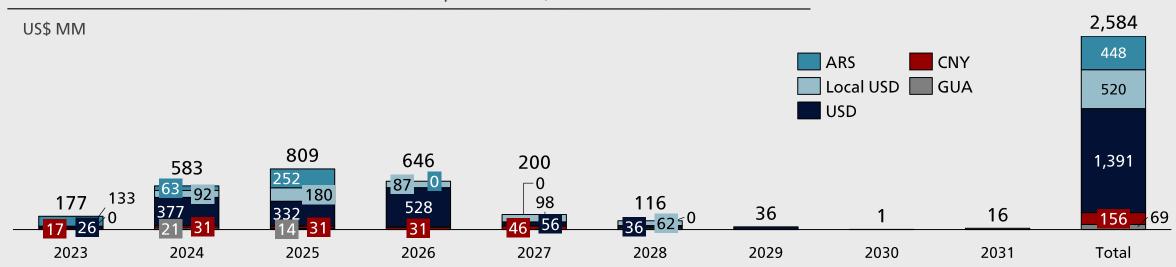


Exhibit 29: CVH Consolidated Key Financial Ratios

	September	September	
AR\$ MM	2022	2023	% Change
Total Financial Debt <sup>1</sup>	953,011	927,137	(2.7%)
Cash And Equivalents <sup>2</sup>	96,893	140,149	44.6%
Total Net Debt	856,118	786,988	(8.1%)
Net Debt / EBITDA <sup>3</sup>	2.0x	2.1x	3.7%

<sup>1</sup> Includes interest, Fair Value Measurement and bank overdraft

<sup>2</sup> We define EBITDA as revenues minus operating costs and expenses (excluding depreciation and amortization). Last twelve months EBITDA

Income Statement & Operating Results

**Financial Debt**