

First Quarter 2020 Results May 20th, 2020

Disclaimer



Forward Looking Statements

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Figures have been prepared in accordance with International Financial Reporting Standards ("IFRS").

May 20th , 2020

Argentina & Company - Latest Events

Income Statement & Operating Results

Financial Debt

Ownership Structure & Corporate Governance

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Our Response to COVID-19

Connectivity is critical for Society Our Focus



Protect our EMPLOYEES



- Home Office System
- 17K emploees WFH

Call Center WFH

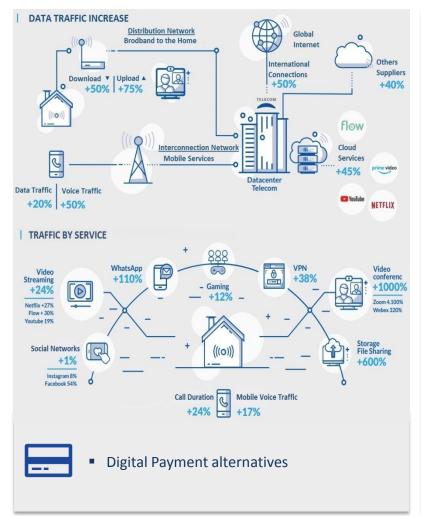


- 7,500 calls at the same time
- More than 200,000 calls per day
- Protocols to protect Technical workers



- Personal care kits
- Process reorganization

Serve our CUSTOMER



Help the COMMUNITY



- Connectivity to 16 Hospital around the country
- Broadband provider to the Covid-19 Government central Hub



- Discount to **Educational Platforms** and others NGOs
- Offering Educational Content.



- Working with the Government
- Minimun services for Vulnerable people
- Frozen price until August 2020



Source: Company Information

Change of Control Tender Offer (TO)



Regulatory Framework

- On January 1, 2018, CVH became the controlling shareholder of Telecom.
- On May 11, 2018, a new Capital Markets Law was issued by the Argentine Congress.
- On December 28, 2019, CNV issued the Resolution 779/18.

Tender Offer

Total Class B Shares

Fintech Telecom

9.2%

FT will not sell shares/ADRs in the OPA/TO

Subject to OPA / TO

19.97%

Includes Class C shares convertible into Class B

FT will not sell shares/ADRs in the OPA/TO

Includes 11.42% stake of ANSES

- On June 21, 2018, CVH announced its intention to conduct a mandatory change of control TO for all Class B common shares issued by Telecom at a Ps. 110.85 per share.
- The Argentine Securities and Exchange Commission (CNV) objected the price announced by CVH. According to its position, the company should offer US\$ 4.8658 per share.

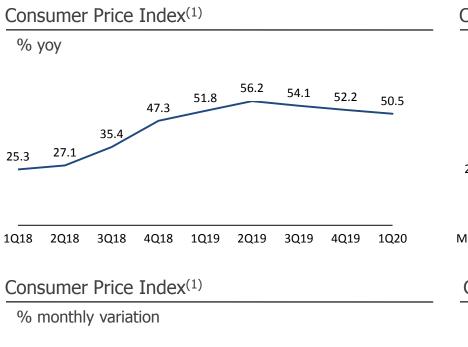
Judicial Proceedings

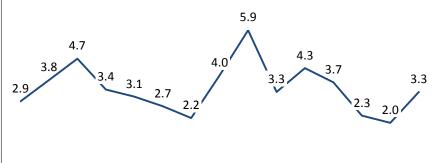
- CVH initiated judicial proceedings seeking confirmation of its reading of the relevant rules of the Capital Markets Law. On July 19, 2019 the Chamber I of the Federal Civil and Commercial Court of Appeals revoked the injunction granted before. The Company appealed the Chamber resolution.
- On December 27, 2019 the company was noticed of the judgement issued by the Federal Court on Administrative Litigation Matters No. 1, ruling in favor of the complaint brought by a shareholder of CVH, Mr. Daniel Fernando Burgueño, confirming that CVH's obligation to conduct a tender offer to acquire the Shares as a result of the change of control in Telecom terminated upon the issuance by the CNV of Resolution No. 779/2018
- On May 15, 2020 the injunction, requested by a minority shareholder which holds that with the issuance of CNV Resolution 779/18 the obligation to launch a Tender Offer is eliminated, granted by the Federal Court on Administrative Litigation Matters, suspending the proceedings related to the TO, was extended for a six-month period.

Macroeconomic Environment

CAH

Key Indicators



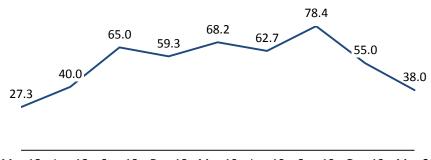


Jan- Feb- Mar- Apr- May- Jun- Jul- Aug- Sep- Oct- Nov- Dec- Jan- Feb- Mar- 19 19 19 19 19 19 19 19 19 20 20 20

(1) Source: Ecolatina and INDEC Qi average.

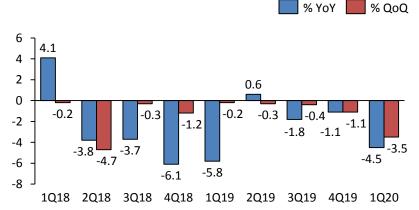
Central Bank Reference Rate(2)

% yoy



Mar-18 Jun-18 Sep-18 Dec-18 Mar-19 Jun-19 Sep-19 Dec-19 Mar-20

GDP Argentina (3)



(2) Central Bank reference rate (end of period): http://www.bcra.gov.ar/Institucional/Tasa_de_politica_monetaria.asp (3) Source INDEC: http://www.indec.gob.ar/

Argentina – Latest Events

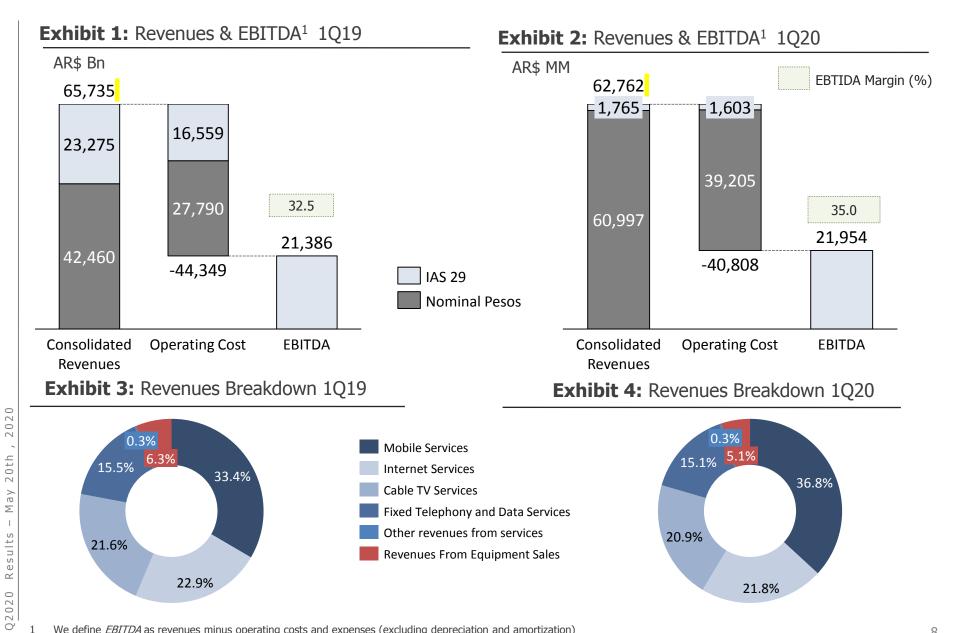
Income Statement & Operating Results

Financial Debt

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CVH Income Statement





We define EBITDA as revenues minus operating costs and expenses (excluding depreciation and amortization) Source: Company Information

, 2020 20th

Мау

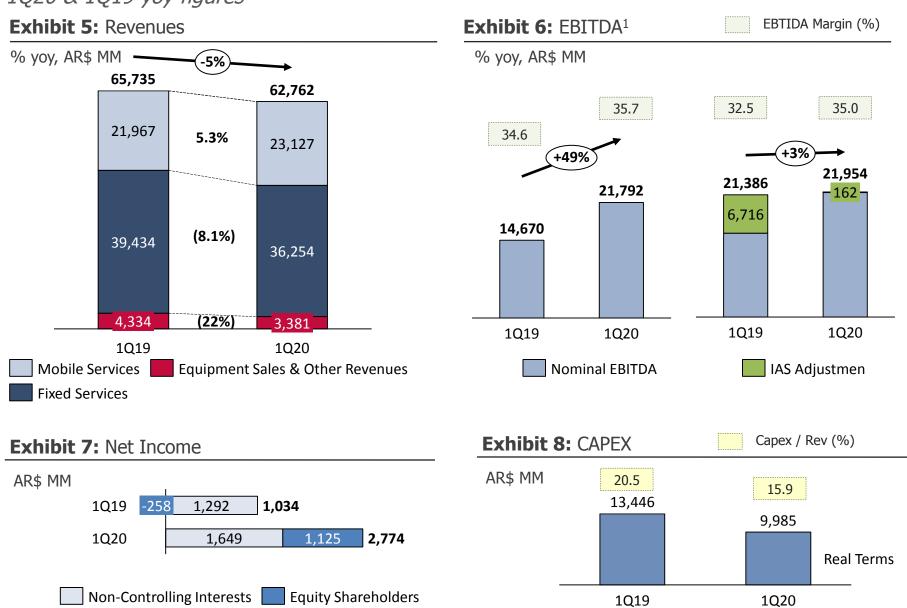
Results

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CVH Income Statement



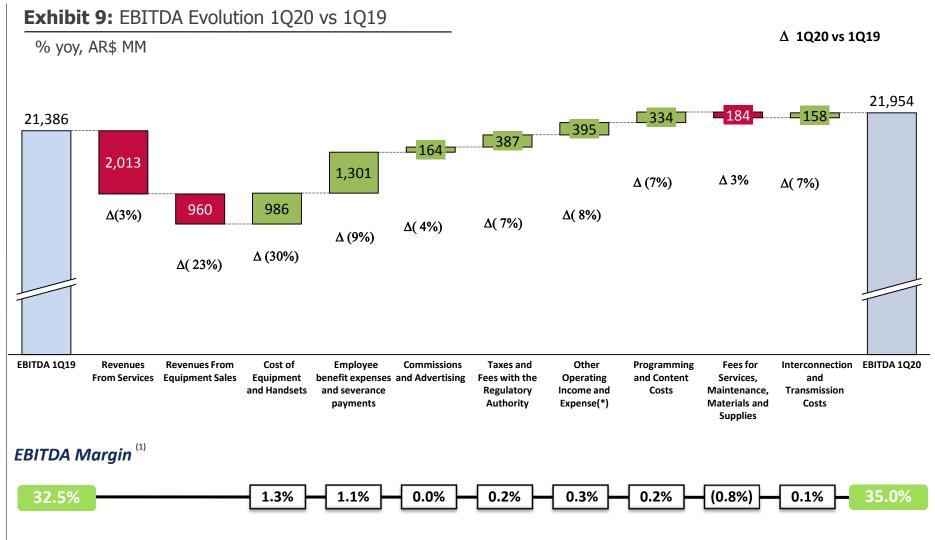
1Q20 & 1Q19 yoy figures



CVH Income Statement



1Q20 & 1Q19 yoy figures



⁽¹⁾ Figures may not sum up due to rounding

, 2020

May 20th

Results

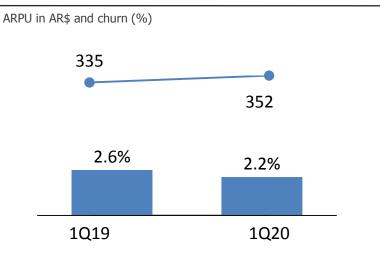
^(*) Others include bad debt expenses and others

Telecom Argentina KPI

Mobile Services







Churn

Exhibit 12: Mobile Data Usage

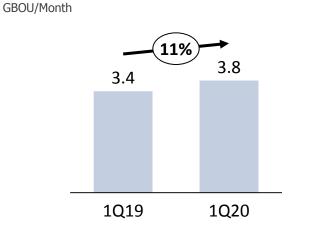


Exhibit 11: 4G Sites

locations with 4G coverage (in thousands)

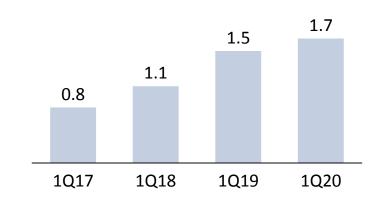
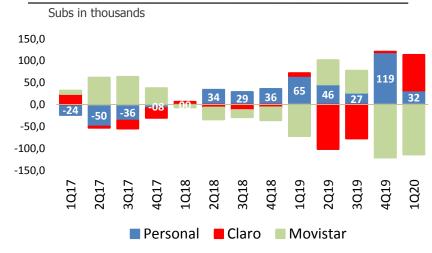


Exhibit 13: Mobile Portability Net Additions



Telecom Argentina KPI



Fixed Services

Subs in million



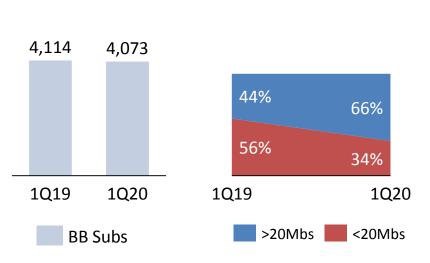


Exhibit 16: Pay TV and Flow Subs

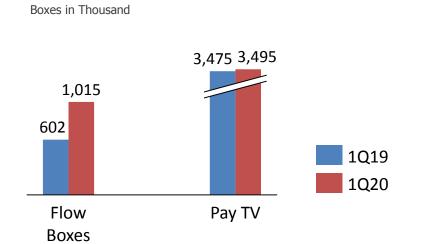


Exhibit 15: BB ARPU and Churn⁽¹⁾

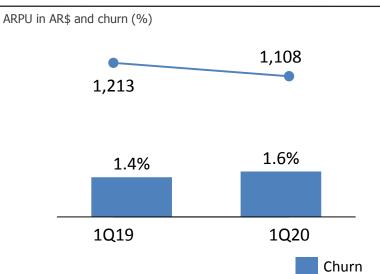
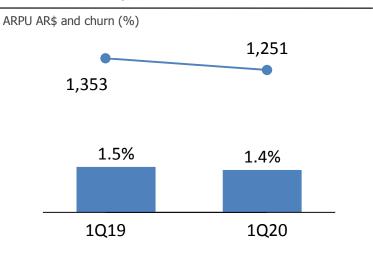


Exhibit 17: Pay TV ARPU and Churn⁽¹⁾



Agenda

Argentina – Latest Events

Strategy

Income Statement & Operating Results

Financial Debt

Ownership Structure & Corporate Governance

, 2020 20th - Мау Results

CVH Consolidated Financial Debt



Exhibit 18: CVH Consolidated Debt Profile as of March 31, 2020

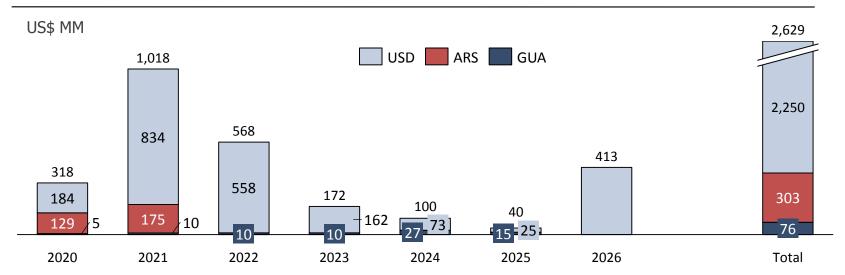


Exhibit 19: CVH Consolidated Key Financial Ratios

	March	December	
AR\$ MM	2020	2019	% Change
Total Financial Debt ¹	171,129	163,851	4.4%
Cash And Equivalents ²	38,753	32,990	17.5%
Total Net Debt	132,376	130,861	1.2%
Net Debt / EBITDA ³	1.50	(1.53x	(1.5%)

Includes interest, Fair Value Measurement and bankoverdraft

102020

We define EBITDA as revenues minus operating costs and expenses (excluding depreciation and amortization). Last quarter annualized EBITDA

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Argentina – Latest Events

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Exhibit 20: Cablevisión Holding² S.A.

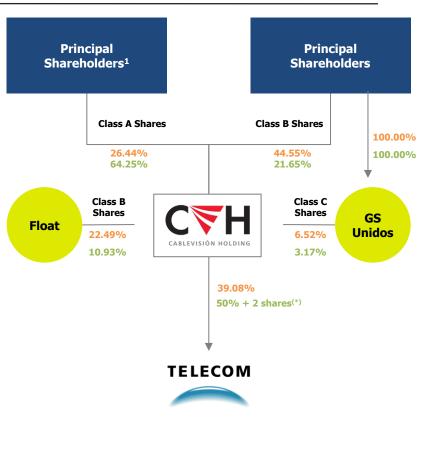
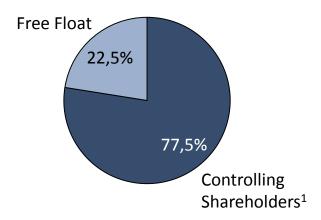


Exhibit 21: Shareholder Structure³





¹ Controlling Shareholders: The 1999 Ernestina Laura Herrera de Noble New York Trust, HHM Media New York Trust, The LRP New York Trust, GC Dominio S.A and José Antonio Aranda

% Economic Rights

% Voting Rights

² CVH controlling shareholders have approximately 12.5% of the free float

³ As of May 20th, 2020

^(**) According the de Voting Trust, CVH has 50% + 2 shares of the votes, except in respect of any vote relating to a Veto Matter as defined in TEO Shareholder Agreement. Source: Company Information

Argentina – Latest Events

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